

THE CLIENT: CHILDREN'S HEALTH, DALLAS, TEXAS

Children's Health is one of the nation's leading pediatric health care systems, providing a full spectrum of healthcare services for children in Dallas, North Texas and surrounding regions.

The challenge to Southerland Partners: find a Senior Vice President and Administrator for the Plano Campus.

The Senior Vice President of Human Resources, Kim Besse, worked with Keith Southerland previously and contacted him to spearhead the search. She says:

"The position was interesting and attractive. We looked internally for a short time, but we decided to contact Keith for additional assistance."

Besse had confidence in the partnership:

"Keith was a solid partner in helping us to find the right candidate. We had several candid dialogues, and he had a great understanding of our needs - what worked for us and what didn't."

Within weeks, Southerland Partners presented candidates:

"We were able to cover a lot of ground in a short period of time. Keith was very responsive and reached out to us frequently to check-in on how things were going. The lines of communication were top-notch."

Would you use Southerland Partners again? No hesitation.

"Definitely, we would contact Keith again. Working with him was a very positive experience, and he presented us with an outstanding slate of candidates."

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